

An aerial photograph of a large port facility, likely a container terminal, featuring several large container ships docked at piers with numerous cranes. The image is overlaid with a dark blue gradient.

BOULDER VENTURES LIMITED

Procurement • Logistics • Supply Chain Solutions

Delivering Reliable Procurement & Supply Chain Solutions Across Kenya

EXECUTIVE OVERVIEW

Welcome from the Managing Director

Boulder Ventures Limited is a Kenyan procurement, logistics, warehousing, and supply chain management company committed to delivering world-class solutions to international development partners, government agencies, and the private sector.

Founded on principles of transparency, operational excellence, and value for money, we have built a reputation as a trusted partner for organizations requiring reliable, compliant, and efficient procurement and logistics services across Kenya.

Our team brings together seasoned professionals with deep expertise in strategic sourcing, contract management, fleet coordination, warehousing, and last-mile delivery.

We look forward to partnering with you.

Charles Msilanga

Managing Director

Boulder Ventures Limited



10+

Years

47

Counties

200+

Projects

50+

Suppliers

VISION, MISSION & VALUES



OUR VISION

To be Kenya's most trusted and innovative procurement, logistics, and supply chain partner, setting the standard for operational excellence, transparency, and value delivery across East Africa.

OUR MISSION

To deliver reliable, cost-effective, and compliant procurement and supply chain solutions that empower our clients to achieve their development objectives. We leverage technology, local expertise, and a nationwide supplier network to ensure timely delivery and exceptional value.

CORE VALUES

Integrity

Excellence

Transparency

Innovation

Reliability

Partnership

Accountability

Sustainability



WHY BOULDER VENTURES



Transparency

Full visibility into procurement processes and pricing.

Integrity

Unwavering ethical standards and donor compliance.

Nationwide Reach

Operations across all 47 counties in Kenya.

Operational Excellence

ISO-aligned processes and quality controls.

Rapid Response

24-48 hour emergency procurement capability.

Value for Money

Competitive pricing through strategic sourcing.

Customer Focus

Dedicated account management and reporting.

Innovation

Digital platforms and real-time tracking systems.



SERVICE PORTFOLIO



Procurement Management

End-to-end procurement from needs assessment through delivery.

Strategic Sourcing

Market analysis, supplier identification, and cost optimization.

Supplier Management

Vendor registration, due diligence, and performance monitoring.

Contract Management

Drafting, negotiation, execution, and compliance monitoring.

Transportation & Fleet

Nationwide road freight, fleet coordination, and cargo handling.

Warehousing

Secure, climate-controlled storage with inventory systems.

Inventory Management

Real-time tracking, demand forecasting, and replenishment.

Distribution & Last-Mile

Regional hubs and last-mile delivery across 47 counties.

Emergency Procurement

Rapid-response procurement within 24-48 hours.

Supply Chain Consulting

Process optimization, systems design, and advisory.



PROCUREMENT LIFECYCLE



01 Needs Assessment

02 Market Analysis

03 Supplier Identification

04 RFQ / RFP Issuance

05 Evaluation & Scoring

06 Negotiation

07 Purchase Order

08 Quality Inspection

09 Delivery & Logistics

10 Reporting & Close-out

SUPPLY CHAIN FRAMEWORK



01

Supplier

Vetted supplier network across Kenya

02

Warehouse

Secure storage & inventory management

03

Transportation

Fleet coordination & route optimization

04

Regional Hub

Strategic regional distribution points

05

Distribution

Last-mile delivery across 47 counties

06

Client

On-time delivery & reporting

KEY SUPPLY CHAIN METRICS

98%

On-Time Delivery

24-48hrs

Emergency Response

47

Counties Reached

200+

Active Suppliers



KENYA OPERATIONS MAP

Nationwide coverage across all 47 counties with strategic logistics hubs and distribution networks.

KEY OPERATIONAL AREAS

- Nairobi (HQ)
- Mombasa
- Kilifi
- Kwale
- Kiambu

- Machakos
- Kajiado
- Garissa
- Nyeri
- Migori

- Homa Bay
- Lamu
- Tana River



OPERATIONAL CAPACITY



Supplier Network

200+ vetted suppliers across all 47 counties.

Fleet Coordination

GPS tracking, route optimization, 24/7 dispatch.

Warehousing

10,000+ sqft secure storage in Nairobi & Mombasa.

Inventory Management

Real-time digital systems with automated alerts.

Digital Systems

Cloud-based procurement and ERP integration.

Response Times

24-48hr emergency. Standard 5-7 business days.

Nationwide Coverage

All 47 counties with regional hubs.



QUALITY ASSURANCE



01 Supplier Due Diligence

Comprehensive vetting, registration, and financial assessment for all suppliers.

02 Quality Inspection

Multi-point inspection at source, in-transit, and upon delivery.

03 Compliance Monitoring

Continuous monitoring of regulatory and donor compliance requirements.

04 Performance Monitoring

KPI tracking, supplier scorecards, and regular performance reviews.

05 Continuous Improvement

Root cause analysis, corrective actions, and process optimization.



RISK MANAGEMENT



Supply Risk

Diversified supplier base and alternative sourcing strategies.

Transportation Risk

Multi-modal transport, GPS tracking, and route contingency.

Inventory Risk

Demand forecasting, safety stock, and automated reorder points.

Security Risk

Secure warehousing, cargo insurance, and 24/7 CCTV surveillance.

Business Continuity

Disaster recovery plans and emergency response protocols.

Insurance & Compliance

Comprehensive cargo and professional indemnity insurance.

Emergency Procurement

Pre-positioned stocks and rapid supplier activation.



TECHNOLOGY & DIGITAL SYSTEMS



Digital Procurement

Cloud-based e-procurement platform for paperless operations.

Inventory Systems

Automated warehouse management with barcode scanning.

Real-Time Tracking

GPS-enabled fleet tracking and delivery notifications.

Supplier Database

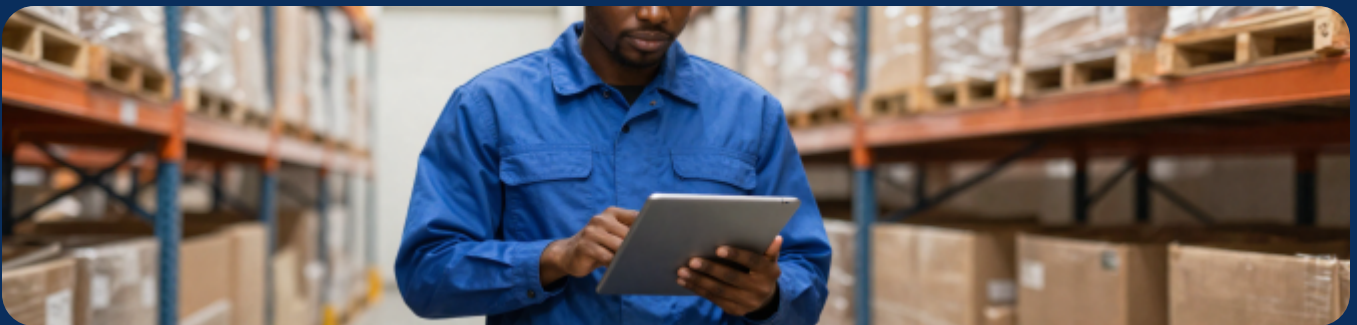
Centralized registry with performance and compliance data.

Analytics & Reporting

Business intelligence dashboards and spend analytics.

KPI Monitoring

Automated tracking of cycle times and delivery accuracy.



ESG & COMPLIANCE



Ethics & Governance

Robust corporate governance and code of conduct.

Anti-Corruption

Zero-tolerance anti-bribery policy and compliance training.

Environmental

Carbon reduction, route optimization, and green procurement.

Data Protection

Full compliance with Kenya Data Protection Act 2019.

Women-Owned Suppliers

Active promotion of women-owned businesses.

Youth Enterprises

Mentorship and preferential procurement for youth.

Local Procurement

Priority sourcing from local suppliers across Kenya.



INDUSTRIES SERVED



International NGOs

Search for Common Ground, Mercy Corps, IRC, Save the Children

United Nations

UNDP, UNICEF, UNHCR, WFP, UN Women, UNOPS

Government

National government ministries and state departments

County Governments

All 47 county governments across Kenya

Health

Medical supplies, pharmaceuticals, and hospital equipment

Education

School supplies, furniture, and learning materials

Manufacturing

Raw materials sourcing and industrial supplies

Agriculture

Agricultural inputs, equipment, and storage

Humanitarian

Emergency supplies and crisis response logistics

Infrastructure

Construction materials and project logistics

Peacebuilding

Program supplies and community engagement materials

Private Sector

Corporate procurement and fleet management



WHY CLIENTS CHOOSE US



Professionalism

International-standard service with dedicated account managers.

Timeliness

98% on-time delivery rate with real-time tracking.

Transparency

Full audit trails and open-book pricing.

Reliability

200+ projects with zero critical delivery failures.

Competitive Pricing

Strategic sourcing for best value without compromise.

Nationwide Network

Pre-qualified suppliers in all 47 counties.

Customer Service

24/7 client support and proactive communication.

Donor Compliance

Aligned with USAID, FCDO, GIZ, UN standards.

Long-Term Partnerships

Building institutional knowledge with every engagement.



Partner with Boulder Ventures Limited for reliable, compliant, and cost-effective procurement solutions.



BOULDER VENTURES LIMITED

Your Trusted Procurement & Logistics Partner Across Kenya

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